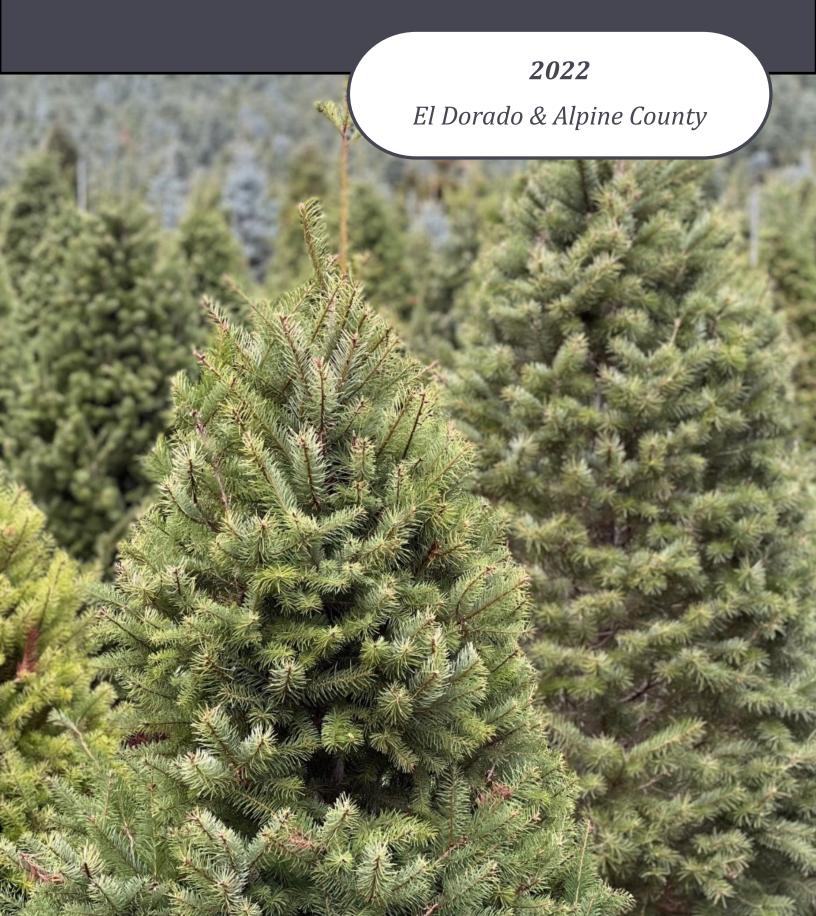
# Agricultural Crop & Livestock Report



## **CROP & LIVESTOCK REPORT**

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### STAFF

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### El Dorado and Alpine Counties Department of Agriculture, Weights and Measures



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### California Department of Food and Agriculture

|                  | Board of Supervisors |                |            |  |  |  |  |  |
|------------------|----------------------|----------------|------------|--|--|--|--|--|
| El Dorado County |                      | Alpine County  |            |  |  |  |  |  |
| John Hidahl      | District 1           | Charles Dobson | District 1 |  |  |  |  |  |
| George Turnboo   | District 2           | Ron Hames      | District 2 |  |  |  |  |  |
| Wendy Thomas     | District 3           | Irvin Jim      | District 3 |  |  |  |  |  |
| Lori Parlin      | District 4           | Terry Woodrow  | District 4 |  |  |  |  |  |
| Brooke Laine     | District 5           | David Griffith | District 5 |  |  |  |  |  |

It is my pleasure to submit the 2022 Crop and Livestock Report for El Dorado & Alpine Counties. The report is produced in accordance with Section 2279 of the California Food and Agricultural Code and summarizes the acreage, production and gross values of the Counties' agricultural commodities.

The gross crop value for the County of El Dorado was \$48.8 million, representing a decrease of 39% from the 2021 values. This year, livestock was the leading crop at \$13.2 million representing a 4.8% increase from 2021. Timber was the second highest value crop at \$7.97 million, representing a 66% increase from 2021 as production began recovering after the 2021 Caldor Fire. Apples and wine grapes, the usual leaders for crop value, were decimated by a late freeze in April 2022, as were most of the fruit and nut crops including olives, walnuts, stone fruit, and berries. Apple values in 2022 were \$5.24 million representing an 83% decrease from 2021, and wine grape values were \$4.18 million, representing a 42% decrease from 2021.

Monetary values in this report are F.O.B. (Freight On Board) and do not reflect net returns or profits realized by the growers. It is estimated that the impact of agriculture to the County of El Dorado's economy totaled approximately \$565.8 million in 2022, of which, Apple Hill and value-added products contributed an estimated \$352.7 million while the wine industry added another \$251.8 million.

Alpine County's gross crop value for 2022 was estimated to be \$6.66 million. This represents an increase of 8.1% from the 2021 values.

I would like to express my sincere appreciation to the producers, agricultural business representatives and public agencies that provided information to produce this report. I would like to thank Helen Keith and the rest of the staff for their work in compiling the report.

Respectfully submitted,

LeeAnne Mila

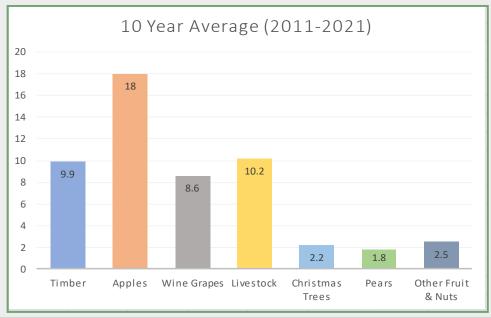
Agricultural Commissioner/ Sealer of Weights and Measures

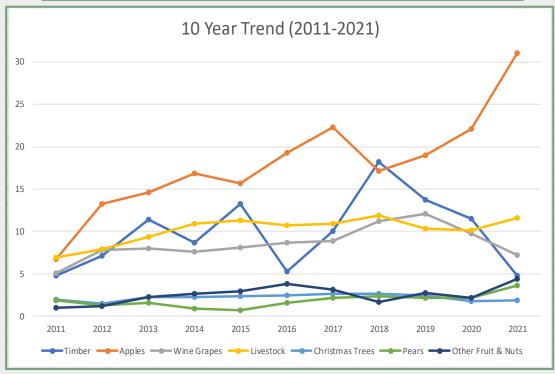
fer Anne Mila

# Agricultural Trends & Challenges

Agricultural producers face many challenges in today's world including both natural disasters like droughts, floods, freezes and fires, and human forces such as land development, changing regulations, and market fluctuations. To help producers analyze the effects of these challenges and access resources to help face them, the Department of Agriculture, Weights, & Measures has prepared some information on agricultural trends within the County and a list of resources and organizations who can help (pg 4 & 5).

Below are two charts, prepared by Farm Bureau President Mike Ranalli, one that shows the 10 year average values for major crops in El Dorado County, and one that shows the overall trend for each crop over the same 10 year period. The charts show that apples are the highest value crop in El Dorado County, followed by livestock, timber, and wine grapes. However, the trends show that while apples and timber are high value, they are also more vulnerable to losses and prone to swings in value from year to year. Meanwhile crops such as livestock and Christmas trees may be lower value on average, but are more consistent year over year; wine grapes fall somewhere in the middle.





### Resources

### Financial Assistance

- Farm Service Agency (FSA) Emergency Farm Loans
  - ♦ FSA loans offer assistance to farmers who have suffered losses and are unable to obtain loans through traditional means. Interest rates are typically lower than traditional loans. These loans were made available for producers after the freeze in April, 2022.
  - ♦ Producers can contact the FSA at their Elk Grove branch at (916) 582-6650, ext 2 for more information.
- USDA Emergency (Livestock) Relief Program (ERP/ELRP)
  - ♦ The ERP and ERLP provide direct assistance to producers for losses from qualifying natural disasters resulting in significant losses of income. This program offered funding for natural disasters in 2020, 2021, & 2022. Contact the FSA at the number above for more information.
- California Department of Food & Agriculture (CDFA) Grant Programs
  - ♦ CDFA has grant programs available for various initiatives designed to help producers combat climate change, improve human and environmental health, and increase opportunities for underserved communities and small producers.
  - ♦ To view grant opportunities and apply, visit: <a href="mailto:cdfa.ca.gov/grants">cdfa.ca.gov/grants</a>

### **County Level Programs**

- Ranch Marketing
  - ♦ The Ranch Marketing and Winery Ordinance gives producers the right to rent out their facilities for special events as a way to supplement their income during years of heavy crop loss.
  - ♦ In 2023, the Agricultural Commissioner's Office and Planning Department, in partnership with the Board of Supervisors, has drafted and passed amendments to the Ranch Marketing and Winery Ordinance that seek to balance the needs of agricultural producers with those of their neighbors and community members so that ranch marketing will be protected for years to come.

#### ♦ Williamson Act

- Williamson Act Contracts protect agricultural lands from development by offering lower tax rates in exchange for keeping the lands used for agricultural purposes. This helps keep large parcels, particularly grazing lands, intact for future generations.
- Agricultural Access Pass (Ag Pass)
  - ♦ The Ag Pass program provides commercial producers the opportunity to access their livestock and crops during an active emergency like a wildfire, even when under an evacuation order.
  - Participants in the program receive training ahead of time on emergency procedures and wildfire safety. Then, when disaster strikes, they can gain access, conditions permitting, to care for or evacuate their livestock, or to perform essential agricultural tasks that may mitigate their losses.

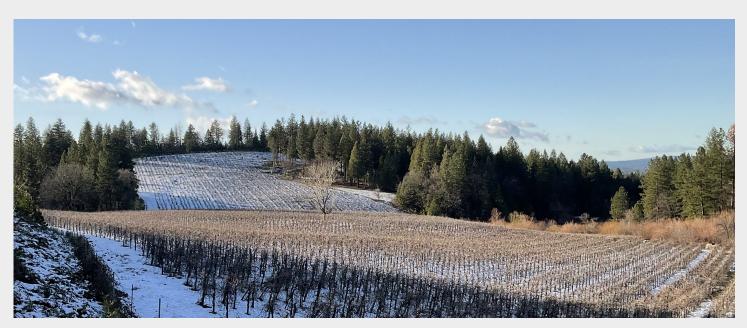
### Resources Continued

### University of California Cooperative Extension (UCCE)

- ♦ Farm Advisors
  - ♦ The UCCE Central Sierra division has several farm advisors on staff who help producers by offering advice on topics such as plant diseases and diagnostics, invasive weed management, wildfire risk reduction, crop planting, and sustainable farming strategies.
  - ♦ To view the list of advisors and their contact information, visit: <a href="mailto:cecentralsierra.ucanr.edu/About Us/Staff/Central Sierra Advisors/">cecentralsierra.ucanr.edu/About Us/Staff/Central Sierra Advisors/</a>

### **Local Organizations**

- Farm Bureau: edcfb.com
- Apple Hill Growers: applehill.com
- ♦ El Dorado Wine Grape Growers Association: eldoradograpes.com
- El Dorado Winery Association: eldoradowines.org
- ♦ EDC Farm Trails Association: edc-farmtrails.org
- ◆ EDC Christmas Tree Growers: chooseandcut.com
- ♦ AES Cattlemen & Cattlewomen: <u>calcattlemen.org</u> & <u>aescattlewomen.org</u>
- El Dorado Ag in the Classroom: agintheclass-edc.org
- El Dorado and Georgetown Divide Resource Conservation District: eldoradorcd.org
- ◆ EDC Fire Safe Council: edcfiresafe.org
- ◆ EDC Agricultural Water Quality Management Corporation: eldoradoagwater.org





# FRUIT & NUT CROPS

### APPLES

| CROP                         | YEAR | ACREAGE | TOTAL PRODUCTION | UNIT    | VALUE PER<br>UNIT | TOTAL<br>VALUE |
|------------------------------|------|---------|------------------|---------|-------------------|----------------|
| Fresh                        | 2022 |         | 715              | Tons    | \$1,512           | \$1,081,080    |
|                              | 2021 |         | 5136             | Tons    | \$4,833           | \$24,822,288   |
| Juice/Cider                  | 2022 |         |                  | Gallons |                   | 2,457,570      |
|                              | 2021 |         |                  | Gallons |                   | \$2,318,462    |
| Cannery/Apple Hill Products* | 2022 |         |                  |         |                   | \$1,705,495    |
|                              | 2021 |         |                  |         |                   | \$3,865,721    |
| Total Apples                 | 2022 | 831     |                  |         |                   | \$5,244,145    |
| Total Apples                 | 2021 | 831     |                  |         |                   | \$31,006,471   |

<sup>\*</sup>Includes all "enhanced agricultural products" such as fruit/nut pies and jams

### WINE GRAPES

| CROP        | VF A R | ACREAGE | PRODUCTION                              | TOTAL      | UNIT  | VALUE PER | TOTAL       |  |
|-------------|--------|---------|---|------------|-------|-----------|-------------|--|
| Citor       | 1 LIII | HCKLHGL | PER ACRE                                | PRODUCTION | OIVII | UNIT**    | VALUE***    |  |
| Bearing     | 2022   | 2,712   | 0.86                                    | 2,326      | Tons  | \$2,050   | \$4,180,365 |  |
|             | 2021   | 2,696   | 2.39                                    | 6,432      | Tons  | \$1,604   | \$7,207,273 |  |
| Non-bearing | 2022   | 88      | Total Grape Acreage 2022* = 2,800 acres |            |       |           |             |  |
|             | 2021   | 92      | Total Grape Acreage 2021* = 2,788 acres |            |       |           |             |  |

<sup>\*2022</sup> acreage numbers reflect actual responses by the agricultural community for the 2022 Wine Grape Survey

<sup>\*\*</sup> Reflects the average price of all wine grape varietals

# FRUIT & NUT CROPS (continued)

### PEARS

| CROP          | YEAR | ACREAGE | PRODUCTION<br>PER ACRE | TOTAL PRODUCTION | UNIT | VALUE<br>PER UNIT | TOTAL<br>VALUE |
|---------------|------|---------|------------------------|------------------|------|-------------------|----------------|
| Bartlett/Bosc | 2022 | 65      | 2.1                    | 137              | Tons | \$3,651           | \$500,187      |
|               | 2021 | 65      | 4.8                    | 312              | Tons | \$4,605           | \$1,436,760    |
| Asian         | 2022 | 40      | 2.6                    | 104              | Tons | \$3,797           | \$394,888      |
|               | 2021 | 40      | 9.8                    | 392              | Tons | \$5,580           | \$2,187,360    |
| TOTAL         | 2022 | 105     |                        |                  |      |                   | \$895,075      |
| PEARS         | 2021 | 105     |                        |                  |      |                   | \$3,624,120    |

### BERRIES

| CROP           | YEAR | ACREAGE | PRODUCTION<br>PER ACRE | TOTAL PRODUCTION | UNIT | VALUE PER<br>UNIT | TOTAL<br>VALUE |
|----------------|------|---------|------------------------|------------------|------|-------------------|----------------|
| Blueberries    | 2022 | 33      | 0.46                   | 15               | Tons | \$10,706          | \$160,590      |
|                | 2021 | 33      | 2.68                   | 88               | Tons | \$7,593           | \$668,184      |
| Other Berries* | 2022 | 30      | 1.38                   | 41               | Tons | \$11,112          | \$455,592      |
|                | 2021 | 30      | 0.74                   | 22               | Tons | \$7,758           | \$170,676      |
| TOTAL          | 2022 |         |                        |                  |      |                   | \$616,182      |
| TOTAL          | 2021 |         |                        |                  |      |                   | \$838,860      |

<sup>\*</sup>Includes blackberries, strawberries, raspberries, boysenberries, etc.



# FRUIT & NUT CROPS (continued)



### OTHER FRUIT & NUT CROPS

| CROP    | YEAR | ACREAGE | PRODUCTION<br>PER ACRE | TOTAL PRODUCTION | UNIT    | VALUE PER<br>UNIT | TOTAL<br>VALUE |
|---------|------|---------|------------------------|------------------|---------|-------------------|----------------|
| Peaches | 2022 | 110     | 2.29                   | 252              | Tons    | \$4,236           | \$1,067,472    |
|         | 2021 | 110     | 4.67                   | 514              | Tons    | \$5,480           | \$2,816,720    |
| Plums   | 2022 | 52      | 0.73                   | 38               | Tons    | \$4,405           | \$167,390      |
|         | 2021 | 52      | 2.35                   | 122              | Tons    | \$4,416           | \$538,752      |
| Olives  | 2022 | 102     |                        |                  | Gallons |                   | \$36,701       |
|         | 2021 | 65      |                        |                  | Gallons |                   | \$101,672      |
| TOTAL   | 2022 |         |                        |                  |         |                   | \$1,271,563    |
| IOTAL   | 2021 |         |                        |                  |         |                   | \$3,457,144    |

### FRUIT & NUT CROP TOTALS

|                       | YEAR | TOTAL        |
|-----------------------|------|--------------|
|                       |      | VALUE        |
| Fruit & Nut Crops*    | 2022 | \$12,207,330 |
|                       | 2021 | \$46,133,868 |
| Minor & Misc. Crops** | 2022 | \$1,204,543  |
|                       | 2021 | \$3,450,596  |
| TOTAL                 | 2022 | \$13,411,873 |
| TOTAL                 | 2021 | \$49,584,464 |

<sup>\*</sup>Fruit & Nut Crops include apples, wine grapes, pears, berries, peaches, plums, & olives.

<sup>\*\*</sup> Minor & Miscellaneous Crops include truck gardens, nectarines, cherries, walnuts, citrus, chestnuts, pumpkins, tomatoes, persimmons, hemp, etc.









| LIVESTOCK      | YEAR | NUMBER<br>OF HEAD | TOTAL LIVE<br>WEIGHT | UNIT  | VALUE PER<br>UNIT | TOTAL<br>VALUE |
|----------------|------|-------------------|----------------------|-------|-------------------|----------------|
| Cattle         | 2022 | 6,315             | 66,308               | cwt** | \$147.80          | \$9,800,322    |
|                | 2021 | 6,195             | 65,048               | cwt** | \$144.50          | \$9,399,364    |
| Miscellaneous* | 2022 |                   |                      |       |                   | \$3,379,436    |
|                | 2021 |                   |                      |       |                   | \$3,174,539    |
| TOTAL          | 2022 |                   |                      |       |                   | \$13,179,758   |
| LIVESTOCK      | 2021 |                   |                      |       |                   | \$12,573,903   |

<sup>\*</sup>Miscellaneous includes livestock such as goats, sheep, swine, poultry, alpacas, etc. As well as livestock products such as milk, cheese, eggs, fleece, etc.

# HAY & PASTURE

| CROP                  | YEAR | ACRES   | UNITS |      | VALUE<br>PER UNIT | TOTAL<br>VALUE |
|-----------------------|------|---------|-------|------|-------------------|----------------|
| Нау                   | 2022 | 225     | 236   | Tons | \$293.00          | \$69,221       |
|                       | 2021 | 225     | 243   | Tons | \$207.00          | \$50,301       |
| Pasture,<br>Irrigated | 2022 | 1,581   |       |      | \$230.00          | \$363,630      |
|                       | 2021 | 1,581   |       |      | \$195.00          | \$308,295      |
| Rangeland             | 2022 | 232,960 |       |      | \$32.00           | \$7,454,720    |
|                       | 2021 | 233,000 |       |      | \$30.00           | \$6,990,000    |
| TOTAL                 | 2022 |         |       |      |                   | \$7,887,571    |
| IOIAL                 | 2021 |         |       |      |                   | \$7,348,596    |

<sup>\*\*</sup> cwt = hundredweight = 100 pounds.

# **APIARY PRODUCTS**

|                 | YEAR | UNITS          | TOTAL<br>VALUE |
|-----------------|------|----------------|----------------|
| Anious Duodusta | 2022 | 5,215 Colonies | \$2,096,495    |
| Apiary Products | 2021 | 5,210 Colonies | \$1,969,380    |

# **NURSERY PRODUCTS**

|                  | YEAR | ACREAGE | TOTAL<br>VALUE |
|------------------|------|---------|----------------|
| Nurgary Draducta | 2022 | 48      | \$2,425,655    |
| Nursery Products | 2021 | 47      | \$2,438,522    |





# **CHRISTMAS TREES**

|                 | YEAR | PRODUCTION | UNIT  | UNIT VALUE | TOTAL       |
|-----------------|------|------------|-------|------------|-------------|
| Choose and Cut  | 2022 | 18,824     | Each  | \$96       | \$1,807,104 |
| Choose and Cut  | 2022 | 10,044     | Eatli | ずりし        | \$1,007,104 |
|                 | 2021 | 20,870     | Each  | \$88       | \$1,836,560 |
| Wholesale       | 2022 | -          | Each  | -          | -           |
|                 | 2021 | 580        | Each  | \$63       | \$36,540    |
| TOTAL CHRISTMAS | 2022 |            |       |            | \$1,807,104 |
| TREES           | 2021 |            |       |            | \$1,873,100 |

# TIMBER HARVESTED & BY-PRODUCTS

|                         | YEAR                              | PRODUCTION | UNIT               | TOTAL<br>VALUE |
|-------------------------|-----------------------------------|------------|--------------------|----------------|
| Private & Public Forest | st 2022 128,001 Million Board Fee |            | Million Board Feet | \$7,974,033    |
|                         | 2021                              | 38,901     | Million Board Feet | \$4,796,687    |
| TOTAL TIMBER            | 2022                              |            |                    | \$7,974,033    |
|                         | 2021                              |            |                    | \$4,796,687    |

# AGRICULTURAL PRODUCTION

### SUMMARY

| CROP                          | 2022         | 2021         |
|-------------------------------|--------------|--------------|
| Livestock                     | \$13,179,758 | \$11,649,299 |
| Timber                        | \$7,974,033  | \$4,796,687  |
| Hay and Pasture               | \$7,887,571  | \$7,348,596  |
| Apples                        | \$5,244,145  | \$31,006,471 |
| Wine Grapes                   | \$4,180,365  | \$7,207,273  |
| Nursery                       | \$2,425,655  | \$2,438,522  |
| Apiary                        | \$2,096,495  | \$1,969,380  |
| Christmas Trees               | \$1,807,104  | \$1,873,100  |
| Other Fruit and Nut Crops     | \$1,271,563  | \$3,457,144  |
| Minor and Miscellaneous Crops | \$1,204,543  | \$3,450,596  |
| Pears                         | \$895,075    | \$3,624,120  |
| Berries                       | \$616,182    | \$838,860    |
| AGRICULTURAL GROSS<br>VALUE   | \$48,782,490 | \$79,660,048 |

# **ALPINE COUNTY**

# HAY & PASTURE

| CROP                  | YEAR | ACRES   | UNITS |      | VALUE PER<br>UNIT | TOTAL<br>VALUE |
|-----------------------|------|---------|-------|------|-------------------|----------------|
|                       |      |         |       |      |                   |                |
| Hay                   | 2022 | 320     | 1040  | Tons | \$295.00          | \$306,800      |
|                       | 2021 | 320     | 1030  | Tons | \$212.00          | \$218,360      |
| Pasture,<br>Irrigated | 2022 | 3,000   |       |      | \$232.00          | \$696,000      |
|                       | 2021 | 2,900   |       |      | \$206.00          | \$597,400      |
| Rangeland             | 2022 | 132,840 |       |      | \$32.00           | \$4,250,880    |
|                       | 2021 | 133,000 |       |      | \$30.00           | \$3,990,000    |
| TOTAL                 | 2022 |         |       |      |                   | \$5,253,680    |
|                       | 2021 |         |       |      |                   | \$4,805,760    |

# **CATTLE**

|             | YEAR | # SOLD | TOTAL<br>WEIGHT | UNIT  | VALUE PER<br>UNIT | TOTAL<br>VALUE |
|-------------|------|--------|-----------------|-------|-------------------|----------------|
| Cattle 2022 |      | 847    | 9,741           | cwt** | \$144.50          | \$1,407,502    |
| Cattle      | 2021 | 853    | 9,810           | cwt** | \$138.00          | \$1,353,780    |

<sup>\*\*</sup> cwt = hundredweight = 100 pounds.



# AGRICULTURAL PRODUCTION

### SUMMARY

| CROP                        | 2022        | 2021        |
|-----------------------------|-------------|-------------|
| Hay & Pasture               | \$5,253,680 | \$4,805,760 |
| Cattle                      | \$1,407,502 | \$1,353,780 |
| AGRICULTURAL GROSS<br>VALUE | \$6,661,182 | \$6,159,540 |



### 2022

### AGRICULTURAL DEPARTMENT SUMMARY

In 2022, the El Dorado and Alpine County Agriculture and Weights & Measures Department:

- Placed 1,219 insect traps throughout the counties in both urban and rural areas and serviced them 6,482 times to detect and prevent the establishment of exotic and harmful pests (Pest Detection Program).
- Placed 422 Glassy-winged Sharpshooter (GWSS) traps throughout the county in rural, urban, and nursery settings, inspecting and servicing them 4,677 times (Pest Management Program).
- Inspected **247** nursery stock shipments entering the county from known GWSS infected areas (Pest Management Program).
- Conducted **100** inspections at **95** locations to prevent the introduction of detrimental pests that are not of common occurrence in California (Pest Exclusion Program).
- Provided management of wildlife that were depredating livestock, property and/or presenting a hazard to public health and safety (Wildlife Management Program).
- Coordinated invasive weed control, education and eradication among federal, state, county and private agencies in El Dorado and Alpine Counties. Participated as an integral partner in the El Dorado, Lake Tahoe Basin, and Alpine/Upper Carson Weed Management Area Groups (Pest Eradication Program).
- Conducted the Pesticide Monitoring Program to protect public health, property, the environment and agricultural workers in partnership with the California Department of Pesticide Regulation (Pesticide Use Monitoring Program).
- Issued 67 Certified Producer's Certificates for growers selling at Certified Farmer's Markets.
- Issued 12 Farmers Market Certificates
- Reviewed 32 Organic Registrations

### PROGRAM SPOTLIGHT

### WEIGHTS & MEASURES

### What is Weights & Measures?

The Weights & Measures program ensures that all commercial weighing and measuring devices are reading accurately to make sure you get exactly how much you paid for.

- In 2022, our Department inspected and certified:
  - 602 weighing devices that include scales for: certified producers, grocery stores, individual farms, wineries, livestock operations, vehicles, and recycling centers.
  - 2,270 measuring devices that include: gasoline and diesel pumps, electric, gas, water, and sub-meters.
- The Department also responded to complaints and investigated violations of weights and measures policies as they occurred.

The El Dorado & Alpine County Department of Weights & Measures has been enforcing consumer protection regulations for decades and continues to do so year after year. Pictured below is a commercial scale that has been tested and sealed by our Department since the 1960s and is still in operation today.



### 2022

### CERTIFIED FARMER'S MARKETS

#### South Lake Tahoe Certified Farmers' Market

American Legion Hall Parking Lot,

South Lake Tahoe

Tuesdays, June - October

#### **Town Center Certified Farmers' Market**

Town Center Boulevard closure,

El Dorado Hills

Sundays, May - October

#### Cameron Park Certified Farmers' Market

Burke's Junction Parking Lot, Cameron Park

Wednesdays, May - October

### People's Mountain Market

Garden Valley Park, Garden Valley

Wednesdays, July - August

Saturdays, May - October

### Placerville Community Farmers' Market

681 Main Street, Placerville

Sundays, May - October

### **Barm Bargains Market**

3782 Winding Creek Ln, Garden Valley

Sundays, Year round

#### Placerville Certified Farmers' Market

Placerville Drive Cinema Lot, Placerville

Saturdays, May - October

#### Marshall Hospital Farmer's Market

1000 Marshall Way, Placerville

Fridays, June - September

#### Main Street Farmers' Market

Bell tower, Main Street, Placerville

Wednesdays, June - October

#### Ski Run Farmers' Market

Ski Run Boulevard, South Lake Tahoe

Fridays, June - August

#### **El Dorado County Fair Association**

100 Placerville Drive, Placerville

Tuesdays, June - August

#### Meyer's Mountain Market

1101 E San Bernadino Avenue, South Lake Tahoe

Wednesdays, June - September

