

County of El Dorado

Chief Administrative Office

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Terri Daly Chief Administrative Officer

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May 24, 2013

Honorable Board Members:

Submitted for your review and consideration is the Chief Administrator's Recommended Budget for FY 2013-14. This budget is balanced. This budget continues to be based on the Board adopted Investment Plan with long term strategies geared towards limiting government and enhancing services. These strategies include moving forward with replacement of costly, inefficient systems that require more and more resources to maintain, allowing employees to become more efficient and turning these savings into enhanced services. This budget is based on the core principals of spending conservatively, investing wisely and being flexible and ready to act. The strategy is to minimize future shortfalls by holding down spending until efficiencies can be gained through system and process improvements. Any "surplus" or unanticipated fund balance should be invested wisely based on the investment plan. One time funds strategically invested result in future on-going operational savings to help close our structural deficit and enhance services.

The following chart shows a few key economic indicators that are impacting us:

| | 2009 | 2010 | 2011 | 2012 | 2013 |
|----------------------|-----------|-----------|-----------|-----------|-----------|
| Median Housing Price | \$335,000 | \$294,950 | \$268,000 | \$255,000 | \$309,000 |
| (March) | | | | | |
| Unemployment Rate | 11.3% | 13.6% | 11.9% | 10.9% | 9% |

The County continues to have a structural deficit (see Attachment A) resulting in a projected shortfall of \$10.2 million in FY 2014-15. Many of the projects in the Board adopted Strategic Investment Plan are already underway and as efficiencies are recognized this projected shortfall will decrease.

Each department summary provides a detailed list of program areas with corresponding budgetary information, number of staff, extra help costs, and net county cost and/or general fund contribution. Ten year information is shown in a staffing allocation trend chart and a ten year fiscal history by line item class. Organizational charts show the department's staff by allocation and distribution by program. Detailed financial information is shown by department, by fund type. Additionally the Budget Basics has

been updated to include current data and is incorporated into the Recommended Budget document. CAO staff and departments will be available to discuss this information with the Board in functional group meetings and during the Budget Special Meetings.

The Budget Special Meetings will begin on June 3, 2013 and continue on June 5, 2013 if necessary. CAO staff will provide an overview of the Recommended Budget as well as present a new Personnel Resolution for adoption. Budget Hearings are scheduled to begin on September 16th with approval of the Adopted FY 2013-14 Budget on October 1st.

OVERALL BUDGET OUTLOOK

The total Recommended Budget for FY 2013-14 is \$451M, which is \$26M (6%) less than the Adopted FY 2012-13 budget of \$478M. The County's proposed General Fund budget, which includes discretionary funds for County services, is \$223M, which is \$7M (3%) more than the Adopted FY 2012-13 budget of \$216M. The chart below provides a five-year trend of County budget changes:

Five Year Budget Growth (\$\$ In Millions)

| | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
|--------------------------|---------|---------|---------|---------|---------|
| General Fund | \$195 | \$201 | \$209 | \$216 | \$223 |
| % Growth from prior year | (11%) | 3% | 4% | 3% | 3% |
| Non-General Fund | \$264 | \$213 | \$193 | \$262 | \$228 |
| % Growth from prior year | (15%) | (19%) | (9%) | 36% | (13%) |
| Total | \$459 | \$414 | \$402 | \$478 | \$451 |
| % Growth from prior year | (13%) | (10%) | (3%) | 19% | (6%) |

The Recommended Budget includes no growth in the General Fund discretionary revenue sources. The \$7M increase is primarily related to the use of designated fund balance for capital expenditures. The Recommended Budget includes the use of \$5.6M to fund the facility investment plan. Non-General Fund revenues are restricted in their use for programs delivered by the Department of Transportation, Public Health, Mental Health, Community Services and Erosion Control. The decrease of \$34M within Non-General Fund revenues and appropriations are primarily related to a decreases in the Road Fund (\$13M), Road District Tax Fund due to use of fund balance (\$5M), Public Health (\$1M), Mental Health (\$1M), Community Services (\$2M) and the Countywide Special Revenue funds (\$21M), offset with an increase in the Accumulative Capital Outlay Fund of \$9M due the facilities investment plan.

The Recommended FY 2013-14 Budget includes funding for 1813.21 full-time equivalent positions (FTEs). This represents a 23.33 FTE increase from the current FY 2012-13 allocation. The chart below details these changes and includes only departments with personnel allocation changes.

| Department | Position Additions | Position Reductions | Total | |
|--------------------------------|--------------------|------------------------|-------|--|
| Assessor | 1.00 | -1.00 | 0.00 | |
| Auditor-Controller | 4.00 | -4.00 | 0.00 | |
| Chief Administrative Office | 11.50 | -6.00 | 5.50 | |
| Child Support Services | 3.00 | -1.00 | 2.00 | |
| Community Development Agency | 13.00 | -15.00 | -2.00 | |
| District Attorney | 3.00 | -4.00 | -1.00 | |
| Health & Human Services Agency | 19.38 | -6.00 | 13.38 | |
| Information Technologies | 4.00 | 0.00 | 4.00 | |
| Library | 1.15 | -1.70 | -0.55 | |
| Public Defender | 1.00 | 0.00 | 1.00 | |
| Sheriff | 3.00 | -2.00 | 1.00 | |
| Surveyor | 1.00 | -1.00 | 0.00 | |
| Totals | 65.03 | -41.70 | 23.33 | |

GENERAL FUND SUMMARY

The chart below reflects the increases and decreases in General Fund appropriations by expenditure class for the Recommended Budget. Salaries and benefits have increased almost \$9M or 6%. Some of these increased costs are covered with This is the first budget with the full annualized costs of AB 109 increased revenue. staff. In addition, retirement and health insurance costs have increased. The increase is spread fairly evenly between salaries and benefits across all departments. Expenses have increased slightly at 2% primarily related to costs for the facilities investment plan. Fixed assets and other expenses have decreased overall by approximately \$250K. Operating Transfers have increased significantly at \$7.3M or 56%. The majority of this increase is related to the transfer of \$5.6M (Fund balance in the Designation for Capital Projects) to the Accumulative Capital Outlay fund for the facilities investment plan as well as an increase of \$1.8M in General Fund to the Road Fund for maintenance costs. In FY 2012-13 the Board added one time funds (\$10.3M) to the Designation for Capital Projects to increase this fund balance based on the investment strategy. The balance in this fund in FY 2012-13 was \$18.5M. The FY 2013-14 budget does propose to use \$5.6M of these funds for the facilities investment plan. In addition the Board allocated approximately \$6M of these funds to purchase and implement the Enterprise Resource Planning System (ERP). The budget for the ERP will be presented separately during the budget workshop. The FY 2013-14 Recommended Budget does not include any one-time funds to be added to the Designation for Capital Projects at this time. If there is additional fund balance after the books close in August, the Chief Administrative Office may recommend adding those funds to the Capital Projects fund balance. The FY 2013-14 Recommended Budget does include an increase of \$490,064 to the General Reserve bringing that total to \$9,871,286 or 5% of adjusted General Fund General Fund Contingency has increased from \$5.6M to \$6.2M (approximately 3% of adjusted General Fund appropriations).

Appropriations by Expenditure Class

| Expenditure | FY 2012-13 | FY 2013-14 | \$ Increase/ | %Increase/ |
|---------------------|---------------|---------------|--------------|------------|
| Class | Budget | CAO Recm'd | (Decrease) | (Decrease) |
| Salaries & Benefits | 127,729,192 | 136,501,437 | 8,772,245 | 6% |
| Expenses | 57,407,898 | 58,692,675 | 1,284,777 | 2% |
| Fixed Assets | 1,286,054 | 1,089,289 | (196,765) | (15%) |
| Other | 75,000 | 28,600 | (46,400) | (61%) |
| Transfers | 12,879,970 | 20,193,322 | 7,313,352 | 56% |
| Contingency | 5,630,000 | 6,181,576 | 551,576 | (9%) |
| Reserve/Designation | 10,734,875 | 490,064 | (10,244,811) | (95%) |
| Appropriations | \$215,742,990 | \$223,176,963 | \$7,433,973 | 3% |

The charts below reflect the distribution of increases and decreases in General Fund appropriations, revenues and Net County Cost by functional group. The largest change in appropriations is in Non Departmental, comprised of the \$5.6M to the Accumulative Outlay Fund and the additional \$1.8M to the Road Fund as well as \$500K to the Meyers Landfill Special Revenue Fund. Land Use/ Development Services appropriations have also increased significantly, however the majority of the increase is offset with increased revenues (\$4.9M). The major change in the land use group has to do with moving all Administrative and Fiscal services into Development Services for the entire Community Development Agency. A large portion of these costs are being offset with revenue from the Transportation division, resulting in a total Net County Cost increase of \$798K. The increase in Net County Cost is primarily related to long range planning services. Law and Justice has the largest increase in Net County Cost at \$2.7M. This increase is due to a combination of decreasing revenues and increased costs. Health and Human Services has remained relatively flat with increased appropriations offset with increased revenues.

Appropriations by Functional Group

| Functional Group | FY 2012-13 Budget | FY 2013-14 CAO Recm'd | | | |
|------------------|----------------------|--------------------------|--------------|------|--|
| General Gov't | 34,040,871 | 33,642,836 | (398,035) | (1%) | |
| Law & Justice | 82,057,386 | 83,557,048 | 1,499,662 | 1% | |
| Land/Dev Svc | 13,210,410 | 18,983,566 | 5,773,156 | 43% | |
| Hlth/Human Svc | 53,449,685 | 56,227,235 | 2,777,550 | 5% | |
| Non Dept | 22,249,762 | 30,276,214 | 8,026,451 | 36% | |
| Appropriations | \$205,008,114 | \$222,686,899 | \$17,678,785 | 8% | |

Revenues by Functional Group

| Functional Group | FY 2012-13 Budget | FY 2013-14 CAO Recm'd | \$ Increase/ (Decrease) | %Increase/ (Decrease) |
|------------------|----------------------|--------------------------|----------------------------|--------------------------|
| General Gov't | 10,554,266 | 9,700,368 | (853,898) | (8%) |
| Law & Justice | 23,648,607 | 22,415,054 | (1,233,553) | (5%) |
| Land/Dev Svc | 7,697,776 | 12,672,791 | 4,975,015 | 39% |
| Hlth/Human Svc | 48,556,864 | 51,170,024 | 2,613,160 | 5% |
| Non Dept | 98,754,572 | 102,931,386 | 4,176,814 | 4% |
| Revenues | \$189,212,085 | \$198,889,623 | \$9,677,538 | 5% |

Net County Cost by Functional Group

| Functional | FY 2012-13 | FY 2013-14 | \$ Increase/ | % Increase/ |
|----------------|--------------|--------------|--------------|-------------|
| Group | Budget | CAO Recm'd | (Decrease) | (Decrease) |
| General Gov't | 23,486,605 | 23,942,468 | 455,863 | 1% |
| Law & Justice | 58,408,779 | 61,141,994 | 2,733,215 | 4% |
| Land/Dev Svc | 5,512,634 | 6,310,775 | 798,141 | 14% |
| Hlth/Human Svc | 4,892,821 | 5,057,211 | 164,390 | 3% |
| Total | \$92,300,839 | \$96,452,448 | \$4,151,609 | 4% |

In addition to the Net County Cost noted above, the FY 2013-14 Recommended Budget includes the following General Fund contributions to programs (detail is provided in the General Fund – Other Operations section of the budget (aka Dept. 15)):

- \$2.3M to the Road fund for Road Maintenance
- \$252K to Airports
- \$3.6M to Public Health programs
- \$1.8M to Community Services programs

Appropriated fund balance: The current fund balance estimate of \$18.7M includes \$5.7M in roll-over contingency, approximately \$6.7 in departmental savings, \$2.7M in additional non-departmental revenues, \$2.6M in non-departmental savings and \$1M in one-time savings related to a rate holiday for General Liability and Worker's Comp expenses. This estimate is subject to change with the close of the FY 2012-13 financial records in August.

Contingency / Reserves Budgeted at 8%: The Recommended FY 2013-14 Budget sets aside 8% for "rainy-day" reserves. The contingency fund is proposed to be \$6.2M or 3% of adjusted General Fund appropriations. The reserve fund is proposed to be \$9.9M or 5% of adjusted General Fund appropriations. The reserve has increased \$490K from FY 2012-13 due to the increase in General Fund appropriations. With the high degree of uncertainty we are facing it is critical to have resources to address those unknown but highly likely future fiscal challenges.

Designations: The Recommended FY 2013-14 Budget includes \$12.9M in the Designation for Capital Projects fund balance. This fund balance started at \$18.5M. The FY 2013-14 Recommended Budget currently includes the use of \$5.6M for the facilities investment plan which brings the total to \$12.9M. Of this remaining balance, approximately \$6M has been allocated to the new Enterprise Resource Planning System, now known as FENIX (Fiscal Enterprise and Information Exchange). The FY 2013-14 budget for FENIX will be presented to the Board during the budget workshop on June 3, 2013.

THE OUT YEARS

Attachment A is the five-year projection for the General Fund. While we have made much progress in the past year, this projection indicates on going potential deficits if current fiscal conditions continue. Appropriations are still growing at a higher rate than revenues resulting in a structural deficit. Discretionary revenues continue to remain flat; there are potential increases in the range of 4-7% in our PERS rates, and there is still much uncertainty in regards to State actions. The Board has adopted the Investment Plan which relies on a long term strategy of limiting government and enhancing services by spending conservatively, investing wisely, and being flexible and ready to act.

Through strategic investments the County will reduce operating costs and allow employees to become more efficient moving towards closing the structural deficit.

OTHER SCHEDULES

Provided in a separate section of the budget document, "Other Schedules," is a list of proposed fixed assets and memberships included in the Recommended Budget.

BUDGET AND BEYOND

The closure of the Recommended Budget special meeting will not conclude the FY 2013-14 Budget process. There are still many issues at play including the State budget, the final closing of the County books, and investment strategies. The Chief Administrative Office will be returning to the Board in August with relevant updates and will incorporate State actions and final fund balance figures into the Adopted Budget to be discussed during the September budget hearings.

CONCLUSION / ACKNOWLEDGEMENTS

This year's budget document is the culmination of continuous budget review and dialogue with department heads, their staffs and the Board over the past several months. This budget could not have been balanced without their assistance.

I wish to acknowledge my staff, and especially Chief Budget Officer Laura Schwartz, for their perseverance and dedication in preparing this document and the Auditor-Controller's Office for providing the budget summary schedules. I also want to thank the Board of Supervisors for their support of this office. My staff and I look forward to working with you as you review and discuss the Recommended Budget.

Respectfully submitted,

Terri Daly

Chief Administrative Officer

Attachment A 5 year forecast as of May 24, 2013

COUNTY OF EL DORADO

General Fund Revenue and Appropration Projection

| | | FY 2013-14 | | FY 2014-15 | | Projected FY 2015-16 | | FY 2016-17 | | FY 2017-18 |
|----------------------------------|----|-------------|----|--------------|----|-------------------------|----|--------------|----|--------------|
| REVENUES | | 1 1 2010 14 | | 1 1 2014 10 | | 1 1 2010 10 | | 1 1 2010 17 | | 1 1 2017 10 |
| Property Tax | \$ | 53,437,578 | \$ | 53,438,804 | \$ | 53,440,042 | \$ | 53,441,292 | \$ | 53,442,555 |
| Other Local Taxes | * | 31,917,673 | • | 31,919,606 | * | 31,921,558 | * | 31,923,529 | • | 31,925,520 |
| Licenses/Permits/Franchises | | 6,221,988 | | 6,296,081 | | 6,371,307 | | 6,447,687 | | 6,525,238 |
| Fines/Forfeitures/Penalties | | 878,750 | | 884,788 | | 890,885 | | 897,044 | \$ | 903,265 |
| Use of Funds/Property | | 121,040 | | 136,250 | | 136,463 | | 136,678 | | 136,894 |
| Intergovernmental Revenue | | 57,406,605 | | 51,273,808 | | 52,861,310 | | 54,499,285 | \$ | 54,597,647 |
| Charges for Service | | 16,374,972 | | 16,518,374 | | 16,663,255 | | 16,809,629 | \$ | 16,957,514 |
| Other Revenue | | 2,395,687 | | 2,401,584 | | 2.407.540 | | 2,413,556 | \$ | 2,419,632 |
| Transfers from Other Funds | | 30,135,330 | | 33,989,674 | | 33,580,423 | | 33,138,592 | • | 34,254,448 |
| Total Current Revenues | \$ | 198,889,623 | \$ | 196,858,969 | \$ | 198,272,783 | \$ | 199,707,292 | _ | 201,162,714 |
| Appropriation from Fund Balance* | Ψ | 24,287,340 | Ψ | 11,181,576 | Ψ | 13,000,000 | Ψ | 15,100,000 | Ψ | 18,210,000 |
| Total Revenues | \$ | 223,176,963 | \$ | 208,040,545 | \$ | 211,272,783 | \$ | 214,807,292 | \$ | 219,372,714 |
| Total Novolidos | * | 220,110,000 | ۳ | 200,040,040 | • | 211,212,100 | ۳ | 214,007,202 | ۳ | 210,012,114 |
| Discretionary Revenues | \$ | 127,218,726 | \$ | 111,647,653 | \$ | 113,466,077 | \$ | 115,566,077 | \$ | 118,676,077 |
| Departmental Revenues | | 95,958,237 | | 96,392,892 | | 97,806,706 | | 99,241,215 | | 100,696,637 |
| Total Revenues | \$ | 223,176,963 | \$ | 208,040,545 | \$ | 211,272,783 | \$ | 214,807,292 | \$ | 219,372,714 |
| | | | | | | | | | | |
| APPROPRIATIONS (Category) | | | | | | | | | | |
| General Government | \$ | 33,642,836 | \$ | 32,985,478 | \$ | 33,614,438 | \$ | 34,255,976 | \$ | 34,910,346 |
| Law and Justice | | 83,557,048 | | 85,228,189 | | 86,932,753 | | 88,671,408 | | 90,444,836 |
| Land Use & Development | | 18,983,566 | | 19,363,237 | | 19,750,502 | | 20,145,512 | | 20,548,422 |
| Health/Human Services | | 56,227,235 | | 57,351,780 | | 58,498,815 | | 59,668,792 | | 60,862,167 |
| Nondepartmental | | 30,276,214 | | 23,243,144 | | 23,523,632 | | 23,819,534 | | 24,151,013 |
| Total Appropriations | \$ | 222,686,899 | \$ | 218,171,828 | \$ | 222,320,139 | \$ | 226,561,222 | \$ | 230,916,785 |
| APPROPRIATIONS (Object) | | | | | | | | | | |
| Salaries/Benefits | \$ | 136,501,437 | \$ | 138,820,675 | Ф | 141,592,975 | Ф | 144,420,722 | Ф | 147,305,024 |
| Operating Expenses | Ψ | 58,692,675 | Ψ | 58,040,332 | Ψ | 59,112,756 | Ψ | 60,206,650 | Ψ | 61,322,445 |
| Fixed Assets | | 1,089,289 | | 1,115,195 | | 1,137,416 | | 1,160,082 | | 1,183,201 |
| Other Financing Uses | | 28,600 | | 29.172 | | 29.755 | | 30,351 | | 30,958 |
| Transfer to Other Funds | | 20,193,322 | | 14,166,454 | | 14,347,236 | | 14,533,417 | | 14,725,157 |
| Appropriation for Contingency | | 6,181,576 | | 6,000,000 | | 6,100,000 | | 6,210,000 | | 6,350,000 |
| Total Appropriations | \$ | 222,686,899 | \$ | 218,171,828 | \$ | 222,320,139 | \$ | 226,561,222 | \$ | 230,916,785 |
| | • | | | | | | | , | • | |
| Revenue Surplus/(Shortfall) | \$ | 490,064 | \$ | (10,131,283) | \$ | (11,047,357) | \$ | (11,753,930) | \$ | (11,544,071) |
| | _ | | | | | | | | | |
| Designated for Capital Projects | \$ | 12,863,268 | \$ | 12,863,268 | \$ | 12,863,268 | \$ | 12,863,268 | \$ | 12,863,268 |
| Designated for Contingencies | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| General Reserve | \$ | 9,381,221 | \$ | 9,871,286 | \$ | 9,951,725 | \$ | 10,148,256 | \$ | 10,348,808 |
| \$ Needed for 5% General Reserve | \$ | 9,871,286 | \$ | 9,951,725 | \$ | 10,148,256 | \$ | 10,348,808 | \$ | 10,553,465 |
| Additional Funds to Reach 5% | \$ | (490,064) | \$ | (80,439) | \$ | (196,532) | \$ | (200,552) | \$ | (204,656) |
| Total Revenue Surplus/Shortfall | \$ | (0) | \$ | (10,211,722) | \$ | (11,243,888) | \$ | (11,954,482) | \$ | (11,748,728) |

FY 2013-14 Assumptions

Property Tax remains flat All other Discretionary Rev remains flat 1% growth on departmental revenues Funding of \$2.3M for roads 2% growth in operating costs

Assumes 25% (Approx \$500K) TOT for GF Operating Costs

FY 2014-15 through FY 2017-18

Fund balance = Contingency plus \$2M departmental savings / increased revenues All other assumptions remain the same as FY 2013-14

* Investment Strategy Savings Included in Fund Balance

Assumes \$3M in FY 14-15 Assumes \$5M in FY 15-16 Assumes \$7M in FY 16-17 Assumes \$10M in FY 17-18