



# The County of El Dorado

## Chief Administrative Office

**Procurement & Contracts Division**

Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 25-0001  
Fujitsu Document Scanner fi-8170

The apparent low qualified bidder for the subject bid is TechmicroUSA, Inc. of Bolingbrook, IL

A spreadsheet is attached for your review.

Board of Supervisors Policy C-17, Section 3.3.1, Subsection F, contains the procedure for the protest process. Copies are available upon request.

A purchase order will be issued ten (10) business days following the date this notification is posted on the following websites:

<https://pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.eldoradocounty.ca.gov/County-Government/Procurement-and-Contracts/Bid-Results>

All bids are on file in the Procurement & Contracts Office and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Rick Blake, Sr. Buyer at (530) 621-5873.

Thank you for your participation in the competitive bid process.

*Laura Schwartz*

Laura Schwartz (Aug 23, 2024 10:43 PDT)

Purchasing Agent

**BID #25-0001 - Evaluation  
Fujitsu fi-8170 Document Scanner**

<b>Name of Firm</b>		1st Run Computer Services Inc.		Atlas Defense International		B&H Foto & Electronics Corp.	
<b>City/State</b>		Roslyn, NY		Dallas, TX		New York, NY	
<b>Telephone</b>		212-779-0800		202-753-7087		212-239-7500	
<b>Fax #</b>							
<b>Email:</b>		<a href="mailto:rheas@1strun.com">rheas@1strun.com</a>		<a href="mailto:contracting@atlasdefenseintl.com">contracting@atlasdefenseintl.com</a>		<a href="mailto:nathanh@bhfoto.com">nathanh@bhfoto.com</a>	
<b>ARO Delivery Time</b>		3 Days		30 Days		7-14 Days	
<b>LVN Certified?</b>		No		No		No	
<b>Invoice Terms</b>		Net 45 Days		Net 45 Days		Net 45 Days	
<b>Description</b>	<b>QTY</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>
Fujitsu Document Scanner w/ADF. MFG #PA03810-B055	20	\$ 858.00	\$ 17,160.00	\$ 1,139.27	\$ 22,785.40	\$ 988.51	\$ 19,770.20
<b>Sub-Total</b>							
LVP		No	\$ 17,160.00	No	\$ 22,785.40	No	\$ 19,770.20
Prompt Payment Disc.		Net 45	\$ -	Net 45	\$ -	Net 45	\$ -
<b>Grand Total:</b>							
		\$ 17,160.00		\$ 22,785.40		\$ 19,770.20	
<b>NOTES:</b>							

**BID #25-0001 - Evaluation  
Fujitsu fi-8170 Document Scanner**

<b>Name of Firm</b>	Civic Solutions Group LLC		Googoz.com Inc.		AixTel Inc		
<b>City/State</b>	Dumfries, VA		Walnut Creek, CA		Silver Springs, MD		
<b>Telephone</b>	833-803-2273		925-488-0045		217-219-8212		
<b>Fax #</b>							
<b>Email:</b>	<a href="mailto:leonard@civicsolutionsgroupllc.com">leonard@civicsolutionsgroupllc.com</a>		<a href="mailto:freddy@googoz.com">freddy@googoz.com</a>		<a href="mailto:haltham.zakaria@aixtel.com">haltham.zakaria@aixtel.com</a>		
<b>ARO Delivery Time</b>	30 Days		10 Days				
<b>LVN Certified?</b>	No		No		No		
<b>Invoice Terms</b>	2%/20 Days		Net 45 Days		Net 45 Days		
<b>Description</b>	<b>QTY</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>
Fujitsu Document Scanner w/ADF. MFG #PA03810-B055	20	\$ 1,099.99	\$ 21,999.80	\$ 851.00	\$ 17,020.00	\$ 935.45	\$ 18,709.00
<b>Sub-Total</b>			\$ 21,999.80		\$ 17,020.00		\$ 18,709.00
<b>LVP</b>		No	\$ -	No	\$ -	No	\$ -
<b>Prompt Payment Disc.</b>		2%/20	\$ (440.00)	Net 45	\$ -	Net 45	\$ -
<b>Grand Total:</b>			\$ 21,559.80		\$ 17,020.00		\$ 18,709.00
<b>NOTES:</b>							

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<b>Name of Firm</b>		Hypertec USA Inc.		<b>IT Devices Online Inc.</b>		<b>IT Vision Networks Inc.</b>	
<b>City/State</b>		Tempe, AZ		Walnut Creek, CA		Litteneck, NY	
<b>Telephone</b>		866-787-0426		434-424-0401		929-399-2024	
<b>Fax #</b>				925-271-6220			
<b>Email:</b>		<a href="mailto:directbidsus@hypertec.com">directbidsus@hypertec.com</a>		<a href="mailto:ahad@itdevicesonline.com">ahad@itdevicesonline.com</a>		<a href="mailto:kane@itvisionnetworks.com">kane@itvisionnetworks.com</a>	
<b>ARO Delivery Time</b>				7-8 Days		3-5 Business Days	
<b>LVN Certified?</b>		No		No		No	
<b>Invoice Terms</b>		Net 45 Days		Net 45 Days		Net 45 Days	
<b>Description</b>	<b>QTY</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>
Fujitsu Document Scanner w/ADF. MFG #PA03810-B055	20	\$ 1,047.99	\$ 20,959.80	\$ 1,032.19	\$ 20,643.80	\$ 980.20	\$ 19,604.00
<b>Sub-Total</b>							
LVP		No	\$ 20,959.80	No	\$ 20,643.80	No	\$ 19,604.00
Prompt Payment Disc.		Net 45	\$ -	Net 45	\$ -	Net 45	\$ -
<b>Grand Total:</b>							
		\$ 20,959.80		\$ 20,643.80		\$ 19,604.00	
<b>NOTES:</b>							

**BID #25-0001 - Evaluation  
Fujitsu fi-8170 Document Scanner**

<b>Name of Firm</b>	Leepopo Corporation		Meijun LLC		Questivity Inc.		
<b>City/State</b>	San Antonio, TX		San Diego, CA		Santa Clara, CA		
<b>Telephone</b>	210-714-0946		619-333-8698		408-520-9592		
<b>Fax #</b>	210-592-8391		888-965-9116				
<b>Email:</b>	<a href="mailto:chrisn@leepopo.com">chrisn@leepopo.com</a>		<a href="mailto:hly@meijun.cc">hly@meijun.cc</a>		<a href="mailto:sushama@questivity.com">sushama@questivity.com</a>		
<b>ARO Delivery Time</b>	30 Days		3 Days				
<b>LVN Certified?</b>	No		No		No		
<b>Invoice Terms</b>	Net 45 Days		5%/20 Days		Net 45 Days		
<b>Description</b>	<b>QTY</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>
Fujitsu Document Scanner w/ADF. MFG #PA03810-B055	20	\$ 1,130.66	\$ 22,613.20	\$ 1,350.00	\$ 27,000.00	\$ 1,061.46	\$ 21,229.20
<b>Sub-Total</b>			\$ 22,613.20		\$ 27,000.00		\$ 21,229.20
<b>LVP</b>		No	\$ -	No	\$ -	No	\$ -
<b>Prompt Payment Disc.</b>		Net 45	\$ -	5%/20	\$ (1,350.00)	Net 45	\$ -
<b>Grand Total:</b>			\$ 22,613.20		\$ 25,650.00		\$ 21,229.20
<b>NOTES:</b>							

**BID #25-0001 - Evaluation**  
**Fujitsu fi-8170 Document Scanner**

Name of Firm		Radian Solutions		Saitech Inc.		Technicrousa Inc.	
City/State		Folsom, CA		Fremont, CA		Bolingbrook, IL	
Telephone		916-717-8714		510-440-0256		630-526-1800 x101	
Fax #		866-651-7457		510-440-0257			
Email:				<a href="mailto:ernesto@esaitech.com">ernesto@esaitech.com</a>		<a href="mailto:brian.wilson@technicrousa.com">brian.wilson@technicrousa.com</a>	
ARO Delivery Time				2-5 Days			
LVN Certified?		No		No		No	
Invoice Terms		Net 45 Days		Net 45 Days		Net 45 Days	
Description	QTY	Price	Ext. Total	Price	Ext. Total	Price	Ext. Total
Fujitsu Document Scanner w/ADF. MFG #PPA03810-B055	20	\$ 1,104.40	\$ 22,088.00	\$ 981.25	\$ 19,625.00	\$ 793.99	\$ 15,879.80
Sub-Total			\$ 22,088.00		\$ 19,625.00		\$ 15,879.80
LVP		No	\$ -	No	\$ -	No	\$ -
Prompt Payment Disc.		Net 45	\$ -	Net 45	\$ -	Net 45	\$ -
<b>Grand Total:</b>			\$ 22,088.00		\$ 19,625.00		\$ 15,879.80
<b>NOTES:</b>							

**BID #25-0001 - Evaluation  
Fujitsu fi-8170 Document Scanner**

<b>Name of Firm</b>		UBEO Business Services		XIT Solutions	
<b>City/State</b>		Roseville, CA		Bakerfield, CA	
<b>Telephone</b>		530-417-5596		661-635-0365	
<b>Fax #</b>					
<b>Email:</b>		<a href="mailto:gsmith@ubeo.com">gsmith@ubeo.com</a>		<a href="mailto:sales@xitsolutions.com">sales@xitsolutions.com</a>	
<b>ARO Delivery Time</b>		14-21 Days			
<b>LVN Certified?</b>		No		No	
<b>Invoice Terms</b>		Net 45 Days		Net 45 Days	
<b>Description</b>	<b>QTY</b>	<b>Price</b>	<b>Ext. Total</b>	<b>Price</b>	<b>Ext. Total</b>
Fujitsu Document Scanner w/ADF. MFG #PA03810-B055	20	\$ 1,197.95	\$ 23,959.00	\$ 998.00	\$ 19,960.00
<b>Sub-Total</b>				\$ 23,959.00	\$ 19,960.00
<b>LVP</b>		No	\$ -	No	\$ -
<b>Prompt Payment Disc.</b>		Net 45	\$ -	Net 45	\$ -
<b>Grand Total:</b>				\$ 23,959.00	\$ 19,960.00
<b>NOTES:</b>					